



venturelab

Startup Acceleration Workshops

Accelerate your startup project with venturelab:
boost the validation and the execution of your business
case and get ready for the startup journey.

04.10.2017 @ EPFL

#1 The Story of your Startup -
Who buys what and why?

18.10.2017 @ EPFL

#2 Entrepreneurs and Teams: How to build
a world-class entrepreneurial team

25.10.2017 @ EPFL

#3 Strategic Clarity and Value Creation -
Methodologies and tools for your execution
roadmap

01.11.2017 @ EPFL

#4 Business Development at Heart -
Market entry points and customer pipeline

08.11.2017 @ EPFL

#5 The Art of H2H (Human to Human) -
Negotiating and building partnerships

15.11.2017 @ EPFL

#6 Getting to Operational Excellence -
What it takes to run a company

22.11.2017 @ EPFL

#7 Building an Investable Venture -
Intellectual capital and legal aspects

06.12.2017 @ EPFL

#8 Closing the Investment - Accessing
investors and the funding process

**Register to one or all modules, always on Wednesdays
from 17:15 – 21:00 (free workshops, competitive selection)**

www.venturelab.ch/acceleration

Industry Partners





Accelerate your startup with the support of successful founders and industry leaders!

This series of eight workshops is based on a mission and challenge approach to enhance the validation and execution of your business case. Our goal is to support the best startup talents in Switzerland in order to build world-class startups the fastest way possible.

The Startup Acceleration Workshops will help you to:

Shape it

Check entrepreneurial readiness

Execute

Build an execution track record

Get funded

Get your investment ready package

Work with experts and entrepreneurs such as

- Jordi Montserrat, Director of venturelab and Co-Director of Venture Kick
 - Ata Tuna Ciftlik, CEO and Founder of the rising Life Science Startup Lunaphore
 - Jim Pulcrano, former IMD Executive Director
 - Stéphane Doutriaux, Founder of Poken (successfully exited to GES in 2017)
- ...to fulfill your mission!

Apply if you have an **early-stage innovative startup** or if you are a master student, a doctoral candidate or a postdoc at EPFL or another Swiss Academic Institution carrying a **solid high-tech project**.

Take your startup to the next level now:
www.venturelab.ch/acceleration